Department of the Treasury Internal Revenue Service A F-- Ab-- 0044 ---

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

benefit trust or private foundation) ► The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047 Open to Public Inspection

| <u>~</u> | r Or u | and and a second residual and a second resid | ending U | UN 30, 2012 | |
|---|---|--|---------------|----------------------------|--------------------------------|
| В | Check i applica | f C Name of organization | | D Employer identif | ication number |
| | Add char | ge COMPASSION AND CHOICES | | | |
| | Nam char | | | 84-1 | .328829 |
| F | Initia retur Term | Number and street (or P.O. box if mail is not delivered to street address) | Room/suite | E Telephone numbe | er |
| - | ated | 1.0. DOX 101010 | | 303- | 639-1202 |
| <u>_</u> | Ame retur Appl | City or town, state or country, and ZIP + 4 DENVER, CO 80250-1810 | | G Gross receipts \$ | 18,958,199. |
| L | ltion pend | | | H(a) Is this a group r | |
| | | F Name and address of principal officer:BARBARA COOMBS LEE P.O. BOX 101810, DENVER, CO 80250 | | for affiliates? | X Yes No |
| - | Taya | | 1 1505 | H(b) Are all affiliates in | |
| | | tempt status: X 501(c)(3) 501(c)() (insert no.) 4947(a)(1) c ite; WWW.COMPASSIONANDCHOICES.ORG | or 527 | | list. (see instructions) |
| *************************************** | *************************************** | forganization: X Corporation Trust Association Other | т | H(c) Group exemption | on number ▶ 5274 |
| | art I | Summary | L Year | of formation: 1995 | vi State of legal domicile: CO |
| | 1 | Briefly describe the organization's mission or most significant activities: TO EI | DUCATE | SUPPORT | AND |
| Activities & Governance | | ADVOCATE FOR PATIENT RIGHTS AT THE END OF | LIFE | | THYD |
| rus | 2 | Check this box if the organization discontinued its operations or dispos | | | ecate |
| ove | 3 | Ni combine of continuo manufaccione of the concession to the Constant of the Constant | | 3 | 11 |
| C A | 4 | Number of independent voting members of the governing body (Part VI, line 1b) | ************ | 4 | 11 |
| es | 5 | Total number of individuals employed in calendar year 2011 (Part V, line 2a) | | 5 | 44 |
| X | 6 | Total number of volunteers (estimate if necessary) | ************* | 6 | 0 |
| Cti | 7 a | Total unrelated business revenue from Part VIII, column (C), line 12 | | 7a | 0. |
| _ | b | Net unrelated business taxable income from Form 990-T, line 34 | | 7ь | 0. |
| | | | | Prior Year | Current Year |
| Revenue | 8 | Contributions and grants (Part VIII, line 1h) | | 6,982,434. | 13,657,882. |
| | 9 | Program service revenue (Part VIII, line 2g) | | 0. | 0. |
| | 10 | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 49,777. | 98,674. |
| III. | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 0. | 0. |
| | 12 | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 7,032,211. | 13,756,556. |
| | 13 | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 0. | 0. |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | | 0. | 0. |
| 63 | 15 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 2,583,043. | 3,591,232. |
| Expenses | 16a | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Professional fundraising fees (Part IX, column (A), line 11e) Total fundraising expenses (Part IX, column (D), line 25) 519,37 | | 144,656. | 0. |
| dx | b | Total fundraising expenses (Part IX, column (D), line 25) 519, 37 | 77. | | |
| ш | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 2,450,432. | 3,563,798. |
| | | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 5,178,131. | 7,155,030. |
| | 19 | Revenue less expenses. Subtract line 18 from line 12 | | 1,854,080. | 6,601,526. |
| Assets or 1 Balances | | | Beg | jinning of Current Year | End of Year |
| Sset | 20 | Total assets (Part X, line 16) | | 4,472,426. | 12,061,620. |
| Net A Fund | | Total liabilities (Part X, line 26) | | 652,405. | 1,417,224. |
| | | Net assets or fund balances. Subtract line 21 from line 20 Signature Block | | 3,820,021. | 10,644,396. |
| | art II | | | | |
| | | Ities of perjury, I declare that I have examined this return, including accompanying schedules | | | y knowledge and belief, it is |
| uue, | COTTEC | t, and complete. Declaration of preparer (other than officer) is based on all information of whi | ch preparer i | has any knowledge. | |
| ٥٠. | _ | Signature of officer | | Date | 2 |
| Sign | | | משי | Date | |
| Her | е | MARCIA CAMPBELLY, CHIEF FINANCIAL OFFIC | .E.K | | |
| | | Print/Type preparer's name P/egarer's agnature | T Da | ate Check | II PTIN |
| Paid | ſ | PAMELA A DUYS, CPA/ABV, M | -0 | 2/05/12 | |
| | arer | Firm's name PA DUYS CPA, INCORPORATED | - 1 - 1 - 1 | Firm's EIN | 27-5426496 |
| | Only | Firm's address 550 S WADSWORTH BLVD, SUITE 301 | | 7 and a Line | |
| | 17/ | LAKEWOOD, CO 80226 | | Phone no. 3 | 03-727-1040 |
| May | the II | S discuss this return with the preparer shown above? (see instructions) | | | X Yes No |

| 1 Bidely describe the organization's mission: COMPASSION AND CHOICES IMPROVES CARE AND EXPANDS CHOICE AT THE END OF LIFE. WE SUPPORT, EDUCATE AND ADVOCATE. 2 Did the organization undertake any significant program services during the year which were not listed on the prior form 990 or 990-22? If 'Yes, 'Generate these or services on Schedule O. 3 Did the organization cases conducting, or make significant changes in how it conducts, any program services? 4 Possible the organization's program service accomplishments for each of its three largest program services, as measured by expenses. 5-ection 501(63) and 501(64) organizations and section 4947(9(f)) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. 5-ection 501(63) and 501(64) organizations are described to 4947(9(f)) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. 5-ection 501(63) and 501(64) organizations are described to expense and the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service toported. 5-ection 501(63) and 501(64) organizations and section 4947(9(f)) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service and to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service and to report the amount of grants and allocations to others. The amount of grants are allocations to others. The amount of grants are allocations to others. The amount of grants are allocations to others. The amount of | | Check if Schedule O contains a response to any question in this Part III | X |
|--|-------|--|------------------------|
| Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990 E2? If "Yes," describe these new services on Schedule O. By the prior Form 990 or 990 E2? If "Yes," describe these new services on Schedule O. By the organization cease controlling, or make significant changes in how it conducts, any program services, as measured by expenses. Section 501(c)(s) and 501(c)(4) organizations and section 4947(a)(f) flusts are required to report the amount of grants and allocations to others, the total expenses, and wreverue, if any, for each program service required to report the amount of grants and allocations to others, the total expenses, and wreverue, if any, for each program service required to report the amount of grants and allocations to others, the total expenses, and wreverue, if any, for each program service required to report the amount of grants and allocations to others, the total expenses, and wreverue, if any, for each program service required to report the amount of grants and allocations to others, the total expenses, and wreverue, if any, for each program service required to report the amount of grants and allocations to others, the total expenses, and the amount of grants and allocations to others. The total expenses and the amount of grants and allocations to others, the total expenses and total expenses and total expenses. All the amount of grants and allocations to others. The total expenses are allocations to others. The total expenses are allocations to others. The total expenses are allocations to other total expenses and allocations to others. The total expenses are allocations to other and total expenses and total expenses. All the program service expenses and total expenses are allocations and the expenses are allocations and the expenses and total expenses. All the expenses are allocations and the expenses are allocations to the expenses. All the expenses are allocations to the expenses and the expenses are allocations | 1 | Briefly describe the organization's mission: | |
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| If "Yes," describe these changes on Schedule O. Describe the organizations program service accomplishments for each of its three largest program services, as measured by expenses. Section SO1(c)(3) and SO1(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. 4a (Code) (Resources 2,911,977. Inchesing parts of PROMOTE AWARENESS AND EDUCATION RELATING TO END—OF—LIFE CHOICES THROUGH OUR WEBSITE, QUARTERLY MAGAZINE, CONVENTIONS/ CONFERENCES, PAMPHLETS AND BROCHURES, BOOKS AND VIDEOS, AND BY SPEAKING AT PUBLIC EVENTS AND WRITING ARTICLES. 4b (Code) (Repenses 1,839,563. Including grants of 8) WRITING ARTICLES. 568,214. ADVOCACY FOR INDIVIDUALS THROUGH CREATIVE LEGAL AND LEGISLATIVE INITIATIVES TO SECURE COMPREHENSIVE AND COMPASSIONATE OPTIONS AT THE END OF LIFE. WE SET NATIONAL STANDARDS FOR END—OF—LIFE CARE AND ASSERT CONSTITUTIONAL PROTECTION FOR AID IN DYING. 4c (Code) (Repenses 6 621,067. Including grants of 8) PROVIDE OUR MEMBERS WITH RESOURCES TO HELP THEM AND THEIR LOVED ONES MAINTAIN CONTROL OF THE FINAL CHAPTERS OF THEIR LIVES. 4d Other program services (Describe in Schedule O) (Repenses 405,764. Including grants of 8) (Revenue 9) (Revenue 8) (Revenue 9) (Revenue 9) (Revenue 9) (Revenue 9) (Revenue 9) (Revenu | 2 | | |
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| MAINTAIN CONTROL OF THE FINAL CHAPTERS OF THEIR LIVES. 4d Other program services (Describe in Schedule O.) (Expenses \$ 405,764 • including grants of \$) (Revenue \$) 4e Total program service expenses ▶ 5,778,371. | | PROVIDE OUR MEMBERS WITH RESOURCES TO HELP THEM AND THEIR LOVE | ONES |
| (Expenses \$ 405,764 ⋅ including grants of \$) (Revenue \$) 4e Total program service expenses ► 5,778,371 ⋅ Form 990 (2011) | | MAINTAIN CONTROL OF THE FINAL CHAPTERS OF THEIR LIVES. | |
| (Expenses \$ 405,764 ⋅ including grants of \$) (Revenue \$) 4e Total program service expenses ► 5,778,371 ⋅ Form 990 (2011) | | | |
| (Expenses \$ 405,764 ⋅ including grants of \$) (Revenue \$) 4e Total program service expenses ► 5,778,371 ⋅ Form 990 (2011) | | | |
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| (Expenses \$ 405,764 ⋅ including grants of \$) (Revenue \$) 4e Total program service expenses ► 5,778,371 ⋅ Form 990 (2011) | | | |
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| (Expenses \$ 405,764 ⋅ including grants of \$) (Revenue \$) 4e Total program service expenses ► 5,778,371 ⋅ Form 990 (2011) | | Other was a series of David and Davi | |
| 4e Total program service expenses ► 5 , 778 , 371 . | 4d | | • |
| Form 990 (2011) | 4e | Total program service expenses 5,778,371. |) |
| | 32002 | | Form 990 (2011) |

Form 990 (2011) COMPASSION AND CHOICES Part IV Checklist of Required Schedules

| | | | Yes | No |
|------|---|--------|--------|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| 2 | If "Yes," complete Schedule A | 1_ | X | <u> </u> |
| 3 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | - |
| | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | Х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | x | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| 1000 | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| _ | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide | | | |
| 2000 | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | 17 | X |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | 9 |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | X |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | X | |
| D | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| С | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| · | Did the organization report an amount for investments · program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | | | 7.7 |
| d | | 11c | | X |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | х |
| | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| 40- | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII | 12a | | Х |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional | 12b | X | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| р | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| 15 | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | X |
| 13 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization | | | 37 |
| 16 | or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals | 15 | | <u>X</u> |
| .0 | located outside the United States? If "Yes," complete Schedule F, Parts III and IV | 40 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | 16 | - | Λ |
| • | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | х | |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | х | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| | | Form 9 | 990 (2 | 2011) |

Part IV Checklist of Required Schedules (continued)

| 21 | Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the | | Yes | No |
|-----|---|-----------|---------|---------------|
| | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | | | х |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, | 21 | | Λ |
| | column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | х |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | x | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No", go to line 25 | 24a | | х |
| b | | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a | | | |
| | disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | X |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified | | | |
| | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | |
| 00 | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| 2 | instructions for applicable filing thresholds, conditions, and exceptions): A current or former officer director tructed or key ampleyed (f "You" complete Schodule I. Part II. | | E E | v |
| | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | $\frac{x}{x}$ |
| | An entity of which a current or former officer, director, trustee, or key employee? If Yes, *Complete Schedule L, Part IV | 28b | | |
| · | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 00- | | Х |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 28c 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | 29 | | |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | 30 | | |
| | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?/f "Yes," complete | <u> </u> | | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| | Was the organization related to any tax-exempt or taxable entity? | | | |
| | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | X | |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | Х |
| b | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of | | | |
| | section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | X |
| | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | \perp | <u>X</u> |
| | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? | | | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | X | |

Form **990** (2011)

Form 990 (2011) **Part V** Sta Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Park V

| - | Check if Scriedule O contains a response to any question in this Part V | | | | | |
|-----|---|----------|-------------------|----------------|----------------|----------|
| 1 | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | ľ | 1 | | Yes | 1 |
| 100 | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | 1a | 1 | Barrier Street | | |
| 0 | Did the organization comply with backup withholding rules for reportable payments to vendors and a | 1b | | 0 | | |
| | (gambling) winnings to prize winners? | eporta | able gaming | | P.B. | |
| 2 | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | i | i | 1c | X | \perp |
| | filed for the calendar year ending with or within the year covered by this return | | | | | |
| ı | If at least one is reported on line 2a, did the organization file all required federal employment tax retu | 2a | 4 | 4 | | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | rns? | | 2b | X | \perp |
| 38 | Did the digalization have unrelated business gross income of \$1,000 and the contract of the co | | | | | |
| t | If "Yes," has it filed a Form 990-T for this year? If "No " provide an explanation to 0.4. | | | 3a | | 1 2 |
| 48 | At any time during the calendar year, did the organization have an interest in or a signeture are at least | | | 3b | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial | autnor | ity over, a | | | ١. |
| b | If "Yes," enter the name of the foreign country: | accou | nt)? | 4a | | 2 |
| | See instructions for filing requirements for Form TD F 90-22 1 Report of Foreign Rapk and Figure 1 | | | | | |
| 5a | was the digalization a party to a prohibited tax shelter transaction at any time during the terms of | | | | | |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa | | ••••••••••••• | 5a | | X |
| C | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | ction? | •••••• | 5b | | X |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | 5c | | _ |
| | any contributions that were not tax deductible? If "Yes," did the organization include with every solicitation an express attacks to the organization include with every solicitation an express attacks to the organization include with every solicitation and express attacks to the organization include with every solicitation and every solicita | e orga | ınızation solicit | | | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions not too deductible? | | | 6a | | X |
| | were not tax deductible? | ons or | gitts | | | |
| 7 | were not tax deductible? Organizations that may receive deductible contributions under section 170(c). | | | 6b | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services. | icac nr | rouided to the O | | | ** |
| b | res, did the organization notity the donor of the value of the goods or services provided? | | | 7a | _ | _X |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | | 7b | | |
| | to file Form 8282? | is requ | iirea | _ | | 37 |
| d | in 199, indicate the number of Forms 6262 filed during the year | - | | 7c | ****** | X |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of | ntract | 2 | RESERVED. | | 37 |
| f | and digentization, during the year, pay premiums, directly or indirectly, on a personal benefit control | 10+2 | | 7e | _ | X |
| g | if the organization received a contribution of qualified intellectual property, did the organization file Follows | m 000 | 10 ao roas ire 40 | 7f | | X |
| h | if the organization received a contribution of cars, boats, airplanes, or other vehicles, did the arganization | : 61 | | 7g | | X |
| 8 | openioring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did | the our | anartin - | 7h | - | |
| | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at a | nv time | during the year? | | | X |
| 9 | Sponsoring organizations maintaining donor advised funds | | | 8 | Program is | _ |
| а | Did the organization make any taxable distributions under section 4966? | | | 00 | 125(8) | X |
| 959 | and a distribution to a donor, donor advisor, or related person? | ******** | | 9a 9b | - | X |
| | occusion of itom of gamzations. Enter: | | | 90 | 2000 | <u> </u> |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | |
| U | dross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | |
| • | Section 50 I(c)(12) organizations. Enter: | | | | | |
| а | Gross income from members or shareholders | I1a | | | | |
| | aross income from other sources (Do not net amounts due or paid to other sources against | | | | | |
| | amounts due or received from them.) | 1b | | | | |
| -u | section 4347 (a)(i) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 10 | 041? | | 12a | TO AT THE SALE | |
| b | f "Yes," enter the amount of tax-exempt interest received or accrued during the year1 | 2b | | | | States |
| } . | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | | |
| а | s the organization licensed to issue qualified health plans in more than one state? | | | 13a | | |
| | 1010 See the instructions for additional information the organization must report on Schedule O | | | interior | | |
| b i | enter the amount of reserves the organization is required to maintain by the states in which the | | | | | |
| ا م | organization is licensed to issue qualified health plans | 3b | 1 | | | |
| | anter the amount of reserves on hand | 3с | | 75 | | |
| ٠. | and the digarization receive any payments for indoor fanning services during the tay years | | | 14a | | X |
| ~ 1 | 1 30, Thus it lied a FULLI / 20 to report these payments? If "No " provide an explanation in Schoolule (|) | | 14b | | |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management

| Г | 77 |
|-----|----|
| - 1 | X |

| | | | | | Yes | No |
|-------------------|---|-----------------|---|--------|--------------------|------|
| 1: | Enter the number of voting members of the governing body at the end of the tax year | 1a | 11 | Eliok | 1 | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | | | |
| | Enter the number of voting members included in line 1a, above, who are independent | 1b | 11 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship | p with any o | other | | | |
| • | officer, director, trustee, or key employee? | | *************************************** | 2 | | X |
| 3 | bid the organization delegate control over management duties customarily performed by or under the | a direct cun | onviolen | | | f T |
| | of officers, directors, or trustees, or key employees to a management company or other person? | | | 3 | 1 | x |
| 4 | bid the organization make any significant changes to its governing documents since the prior Form of | an was files | 40 | 4 | | X |
| 5 | bid the organization become aware during the year of a significant diversion of the organization's ass | eete? | | 5 | | X |
| 6 | Did the organization have members or stockholders? | | | 6 | + | X |
| 78 | and the organization have members, stockholders, or other persons who had the power to elect or ap | point one o | r | | | |
| b | more members of the governing body? Are any governance decisions of the organization reserved to (or subject to approval by) members, s | tooldbalda | | 7a | | Х |
| | | | | | | 37 |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the yea | | | 7b | | X |
| а | The governing body? | r by the lollov | ving: | | | |
| b | The governing body? Each committee with authority to act on behalf of the governing body? | | | 8a | X | |
| 9 | Is there any officer, director, trustee, or key employed listed in Part VII. Casting A. J. | | | 8b | X | |
| | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be read organization's mailing address? If "Yes," provide the names and addresses in Schedule O | | | | | |
| Sec | tion B. Policies (This Section B requests information shout a division and the state of the section B. Policies (This Section B requests information shout a division and the state of the section B. | | | 9 | | X |
| | ction B. Policies (This Section B requests information about policies not required by the Internal Re | venue Code | ÷.) | | | |
| 10a | Did the organization have local chapters branches as a first to a | | | | Yes | No |
| h | Did the organization have local chapters, branches, or affiliates? | | | 10a | X | |
| | If "Yes," did the organization have written policies and procedures governing the activities of such ch | apters, affilia | ates, | | | |
| 110 | and branches to ensure their operations are consistent with the organization's exempt purposes? | | | 10b | X | |
| b | Has the organization provided a complete copy of this Form 990 to all members of its governing body | before filing | the form? | 11a | X | |
| 12a | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | | | |
| b | Did the organization have a written conflict of interest policy? If "No," go to line 13 | | | 12a | X | |
| | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to | o conflicts? | | 12b | X | |
| С | in Orbital to Orbital and consistently monitor and enforce compliance with the policy? If "Ye | s," describe | | | | |
| 12 | | | | 12c | X | |
| 13 | Did the organization have a written whistleblower policy? | | | 13 | X | |
| 14 | the organization have a written document retention and destruction policy? | | | 14 | X | |
| 15 | the process for determining compensation of the following persons include a review and approval | by indepen- | dent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | | | |
| a | The organization's CEO, Executive Director, or top management official | | | 15a | X | |
| b | other officers of key employees of the organization | | | 15b | X | |
| | The terms road of rob, describe the process in Schedule O (see instructions). | | | | 10.3 | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement | ent with a | 1/ | | | |
| | taxable entity during the year? | | | 16a | ALL REAL PROPERTY. | X |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate | its particina | ation | .54 | US 1970 H | (44) |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organizations | zation's | | | | |
| | exempt status with respect to such arrangements? | | | 16b | | |
| | ion C. Disclosure | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ▶AL , AK , AZ , AR , CA | , CO, CI | DC.FL | GA | нт | TT. |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T | Section 501 | (c)(3)s only) av | ailabl | | |
| | for public inspection. Indicate how you made these available. Check all that apply | | Only) dv | unaDl | - | |
| | Own website Another's website X Upon request | | | | | |
| 19 | Describe in Schedule O whether (and if so, how), the organization made its governing documents, conf | flict of inter- | ot nolles | c: | | |
| | statements available to the public during the tax year. | not of intere | st policy, and | iinand | cial | |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and MARCIA CAMPBELL $-303-639-1202$ | records of | the organizatic | n: ► | | |
| | 11 F T TTTTT T TTT | | | | 110000 | |
| 132006 01-23-1 | CEE COMME | | | | | |
| J 1-23-1 | THE STREET OF FOR FULL LIST OF STATES | | F | orm S | 90 (20 |)11) |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A) | (B) | T | , | | (C) | 11100 | 01100 | ted any current officer, | | |
|---------------------------|-----------------------|-------------|-----------------------|----------------|---------------|------------------------------|---------------|--------------------------|--|-----------------|
| Name and Title | Average | 1 | o not | Pos | sitio | า | | (D) Reportable | (E) | (F) |
| | hours per | bo bo | o not x, unl | check ess p | more erson | thar is bo | one oth an | compensation | Reportable compensation | Estimated |
| | week | Off | ficer a | nd a | direct | or/tru | stee) | from | from related | amount of other |
| | (describe | or director | | | | | | the | organizations | compensation |
| | hours for | or dir | 99 | | | ted | | organization | (W-2/1099-MISC) | from the |
| | related organizations | te e | truste | | يو | bens | | (W-2/1099-MISC) | | organization |
| | in Schedule | ualtr | ional | | ploye | moo a | | | | and related |
| | O) | Individual | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | organizations |
| (1) DEBBI GIBBS | <u> </u> | ╀┺ | = | 0 | × | 王吉 | E. | | | |
| BOARD CHAIR | 2.00 | X | | X | | | | 0. | | |
| (2) PAUL WOLFSON | | + | ┢ | | - | \vdash | - | 0. | 0. | 0. |
| SECRETARY | 2.00 | x | | х | | | | 0. | | |
| (3) PETER EHRENHAFT | | 2. | - | 22 | | _ | - | 0. | 0. | 0. |
| BOARD MEMBER | 2.00 | x | | | | | | ا م | | _ |
| (4) VAN ZANDT WILLIAMS | 2.00 | | | - | - | - | - | 0. | 0. | 0. |
| TREASURER | 1.00 | x | | Х | | | | | | |
| (5) DAVID MULLER, M.D. | | 22 | | 21 | - | | - | 0. | 0. | 0. |
| BOARD MEMBER | 1.00 | х | | | | | | o.l | | |
| (6) SUE PORTER | | | | | | - | _ | 0. | 0. | 0. |
| BOARD MEMBER | 1.00 | х | | - 1 | | | | 0. | 0 | • |
| (7) CHARLIE HAMLIN | | | | \neg | - | | | 0. | 0. | 0. |
| BOARD MEMBER | 1.00 | x | | - 1 | | | | 0. | | |
| (8) MATTHEW NELSON | | | | \dashv | | \dashv | | 0. | 0. | 0. |
| VICE CHAIR | 1.00 | x | | x | | - 1 | | 0. | | • |
| (9) ROBERT BRODY | | | \neg | = | | \neg | | 0. | 0. | 0. |
| BOARD MEMBER | 1.00 | х | | | | | | 0. | 0. | 0 |
| (10) ROBERT SCHWARTZ | | | | \neg | | \dashv | - | | <u>U•</u> | 0. |
| BOARD MEMBER | 2.00 | х | - | - 1 | | | | 0. | 0. | 0 |
| (11) IRENE WURTZEL | | | \neg | 7 | | 7 | - | 0. | 0. | 0. |
| BOARD MEMBER | 2.00 | X | | - 1 | | | | 0. | 0. | 0 |
| (12) KAREN PYE | | | | \neg | + | \dashv | _ | | 0. | 0. |
| BOARD MEMBER | 2.00 | X | | - 1 | | | | 0. | 0. | 0 |
| (13) BARBARA COOMBS LEE | | | \neg | | 1 | + | \neg | | 0. | 0. |
| EX-OFFICIO MEMBER | 40.00 | | - 1 | X | | | | 193,587. | 0. | 17,760. |
| (14) MARCIA CAMPBELL | | | | + | \top | \top | \dashv | | 0. | 17,700. |
| EX-OFFICIO MEMBER | 40.00 | | | x | | | | 152,058. | 0. | 15 005 |
| (15) MICKEY MACINTYRE | | 7 | | \exists | + | | | | 0. | 15,895. |
| CHIEF PROGRAM OFFICER | 40.00 | | - [: | x | | | | 127,154. | 0. | / 07E |
| (16) KEN WILLIAMS | | \top | + | T | | \dashv | | | 0. | 4,975. |
| DIRECTOR OF DEVELOPMENT | 40.00 | | | | | x | | 138,026. | 0. | 15,127. |
| (17) KATHRYN TUCKER | | | | \top | + | | \top | | · · | 13,141. |
| DIRECTOR OF LEGAL AFFAIRS | 32.00 | | | | | X | | 114,012. | 0. | 7,249. |
| 132007 01-23-12 | | | | | | | | | The state of the s | 7,243. |

Form 990 (2011)

| Part VII Section A. Officers, Directors, Tre | ustees, Key E | mple | oyee | es, a | nd F | ligh | est | Compensated Employ | ees (continued) | | | | |
|--|--------------------------|---------------------|-----------------------|---------|--------------|------------------------------|----------|---------------------------|---|------------|---------|---------------|--|
| (A) | (B) | | | (0 | C) | | | (D) | (E) | | | (F) | |
| Name and title | Average hours per | | not c | Pos | more | than | | Reportable | Reportable | Э | E | stimat | ted |
| | week | | | ss pe | | | | compensation | compensation | Alexandrox | aı | mount | |
| | (describe | ctor | | | | | | from the | from related organization | | con | othe npens | |
| | hours for | or dire | do: | | | ted | | organization | (W-2/1099-MI | | | rom th | |
| | related organizations | trustee or director | Institutional trustee | | a | pensa | | (W-2/1099-MISC) | | | org | ganiza | tion |
| | in Schedule | fual tr | tional | | ploye | st com yee | | | | | 3 300 | id rela | |
| | O) | Individual | Institu | Officer | Key employee | Highest compensated employee | Forme | | | | org | anizat | ions |
| | | | | | | _ | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | \exists | | 7 | | | | * | | | | |
| | | | | + | 1 | - | | | | | | | |
| | | 4 | | - | _ | | | | 546 | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | 7 | 1 | | | | | \dashv | | | |
| 1b Sub-total | | | | | | | \dashv | 724,837. | | 0. | 6 | 1 0 | 0.6 |
| c Total from continuation sheets to Part VII | Section A | | | | | | F | 0. | | 0. | 0 | 1,0 | 06. |
| d Total (add lines 1b and 1c) | | | • • • • • • | | í | | ŀ | 724,837. | | 0. | 6 | 1,0 | |
| 2 Total number of individuals (including but no | ot limited to the | se l | iste | d abo | ove) | who | o rec | ceived more than \$100. | 000 of reportable | | | 1,0 | 00. |
| compensation from the organization | | | | | | | | | | iii | | | 5 |
| 0 D (1) | | | | | | | | | | | | Yes | No |
| 3 Did the organization list any former officer, o | | | | | | | | | BRO (2012년 12월 12일) - 경기(12일) | | | | |
| line 1a? If "Yes," complete Schedule J for su 4 For any individual listed on line 1a, is the sur | | | | | | | | | | | 3 | | _X_ |
| For any individual listed on line 1a, is the sur and related organizations greater than \$150. | n of reportable | cor | npe | nsati | ion a | and | othe | er compensation from the | ne organization | į. | | ., | |
| 5 Did any person listed on line 1a receive or ac | crue compens | eatic | ipiei n fr | om a | nvi | inre | J TOI | d organization or individ | | | 4 | X | A CONTRACTOR OF THE PARTY OF TH |
| rendered to the organization? If "Yes," comp | lete Schedule | J fo | rsuc | ch pe | ersoi | n n | ialec | u organization or individ | ual for services | 2 | | 50-31 | X |
| Section B. Independent Contractors | | | | | | | | | *************************************** | | 5 | | |
| Complete this table for your five highest com | pensated inde | per | iden | t co | ntrac | ctor | s tha | at received more than \$ | 100,000 of com | pensa | tion fr | om | |
| the organization. Report compensation for the | ne calendar yea | ar er | ndin | g wit | h or | with | nin t | the organization's tax ye | ear. | | | | |
| (A) Name and business a | ddraee | | | | | | | (B) | | | (C | | |
| PRODUCTION SOLUTIONS | duicss | | | | | | 0 | Description of se | | Co | mpen | satior | 1 |
| 1953 GALLOWS RD, STE 600, | VTENA | 777 | Δ. | 221 | 183 | 2 | | OMMUNICATION DVISOR | 8 | | E 77 | | 3 4 |
| STEPHEN K. HOPCRAFT COMMU | NICATIO | VS. | | 22. | 102 | | _ | OMMUNICATION | Q | | 5/3 | 3,29 | 14. |
| 3551 N STREET, SACRAMENTO | , CA 95 | 31 | 6 | | | | | DVISOR | ١ | | 193 | 3,58 | ₹1 |
| EIDOLON COMMUNICATIONS, 1 | 5 MAIDE | <u>1</u> | LAI | VE. | | | T- | | | | 100 | ,,50 | <u>, , , , , , , , , , , , , , , , , , , </u> |
| SUITE 1401, NEW YORK, NY | 10038 | | | | | | D: | IRECT MAIL | | | 173 | ,00 | 0. |
| | | 2,60 .50 | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Total number of independent contractors (inc. \$100,000 of componential from the averaging) | cluding but not | limi | ted | to th | ose | liste | ed al | bove) who received mo | re than | | | | fig. |
| \$100,000 of compensation from the organiza | tion | | | | 3 | | | | | | | | |

| 70.40 | | | Otatement of Heye | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | Revenue excluded from tax under sections 512, 513, or 514 |
|--|------------|---|--|-------------|----------|---------------|-----------------------------|--|---|---|
| Contributions, Gifts, Grants and Other Similar Amounts | 1 | | | | 1a | 140,656. | | | | |
| ည်ည | | | | | 1b | | | | | |
| fts, | | С. | Fundraising events | | | ,041,306. | | | | |
| يَ إِنَّ | | d | Related organizations | | 1d | | | | | |
| Sin | | | Government grants (contribu | | 1e | | | | | |
| het. | | T | All other contributions, gifts, gra | | | 12475020 | | | | |
| 햧 | | ~ | similar amounts not included ab | | 1f | 12475920. | | | | |
| Son | | | Noncash contributions included in line | | | | 12657000 | | | |
| <u> </u> | | 11 | Total. Add lines 1a-1f | | | | 13657882. | Kalina (see Tau Sacre) | | |
| o o | 2 | а | | | | Business Code | | | | |
| ξ | | b | | | | | | | | |
| Program Service Revenue | | c | - | | | | | | | |
| am | | d | | | | | | | | 1 |
| P. C. | 0) | e | | | | | | | | |
| g. | | f | All other program service rev | enue | | | | | | |
| | | g | Total. Add lines 2a-2f | | | | | | | I Designation of the contract |
| | 3 | | Investment income (including | dividend | s, inter | est, and | | | | |
| | | | other similar amounts) | | | | 104,660. | | | 104,660 |
| | 4 | | Income from investment of ta | x-exempt | bond | proceeds > | | | | 104,000 |
| | 5 | | Royalties | | | | | | | |
| | | | | (i) R | | (ii) Personal | | | | |
| | | | Gross rents | | | | | | | |
| | | | Less: rental expenses | | | | | | | |
| | | | Rental income or (loss) | | | | | | | |
| | C | d | Net rental income or (loss) | | | | | | | And the second section of the second second |
| | 7 a | | Gross amount from sales of | (i) Secu | | (ii) Other | | | | |
| | | | assets other than inventory | 50148 | 307. | | | | | |
| | b | | Less: cost or other basis | | | | | | | |
| | | | and sales expenses | 5020 | 129. | 664. | | | | |
| - 1 | C | : | Gain or (loss) | -5, | 344. | -664. | | | | |
| | 0 | 1 | Net gain or (loss) | | | | -5,986. | | | -5,986. |
| Other Revenue | 8 a | | Gross income from fundraisin including $\begin{bmatrix} 1,041,3 \end{bmatrix}$ | | | | | | | |
| Be | | | contributions reported on line | | | | | | | |
| 널 | | - | Part IV, line 18 | | а | 180,850. | | | | |
| 8 | b | ۱ (| Less: direct expenses | | b | 180,850. | | | | |
| | | | Net income or (loss) from fund | | | | 0. | | | |
| | 9 а | | Gross income from gaming ac | | | | | | | |
| | L | | Part IV, line 19 | | a | | | | | |
| | 0 | | Less: direct expenses | | b | | | | | |
| | ს ი 11 | | Net income or (loss) from gam Gross sales of inventory, less | ing activit | ies | | | | | |
| | io a | | and allowances | returns | | | | | | |
| | b | ı | Less: cost of goods sold | | a | | | | | |
| | | | | | | | | | | |
| | | c Net income or (loss) from sales of inventory Miscellaneous Revenue | | | | Business Code | 10.274010782 (00.00) (0.00) | SMIRE DECISION DO A RE | | |
| - | 11 a | | - Meddianedas Nevende | • | | Business Code | | | | |
| | b | - | | | — I | | | | | |
| | С | - | | | | | | | | |
| | d | A | All other revenue | | — t | | | | | |
| | е | T | Total. Add lines 11a-11d | | 1 | > | 183 | | | |
| | 12 | T | Total revenue. See instructions. | | | | 13756556. | 0. | 0. | 98,674. |
| 32009 1-23-1: | 2 | | | | | | | | | Form 990 (2011) |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| | 01-1-1-1-1 | | | | |
|-------|--|--------------------------|--|-------------------------------------|---------------------------------|
| - | Check if Schedule O contains a respon | nse to any question in t | | | X |
| 7£ | o not include amounts reported on lines 6b, o, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising |
| 1 | Grants and other assistance to governments and organizations in the United States. See Part IV, line 21 | | · | general expenses | expenses |
| 2 | | | | | |
| | the United States. See Part IV, line 22 | | | | |
| 3 | ********* | | | | |
| | organizations, and individuals outside the | | | | |
| | United States. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | The second second second second |
| 128 | trustees, and key employees | 472,799. | 301,542. | 171,257. | |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| _ | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 2,424,936. | 1,918,443. | 350,529. | 155,964 |
| 8 | Pension plan accruals and contributions (include | 55 640 | | | |
| 9 | section 401(k) and section 403(b) employer contributions) | 75,649. | 57,955. 295,741. | 13,622. | 4,072 |
| 10 | Other employee benefits | 386,029. | 295,741. | 69,511. | 4,072 |
| 11 | Payroll taxes Fees for services (non-employees): | 231,819. | 177,599. | 41,743. | 12,477 |
| a | | | | | |
| b | | | | | |
| c | 9 | | | | |
| d | Accounting Lobbying | 11,000. | 11 000 | | |
| e | Lobbying Professional fundraising services. See Part IV, line 17 | 11,000. | 11,000. | | |
| f | Investment management fees | | United States and Stat | | |
| g | Other | 35,996. | 12 504 | 20 410 | |
| 12 | Advertising and promotion | 32,977. | 13,584. | 22,412. | |
| 13 | Office expenses | 52,511. | 34,004. | 93. | |
| 14 | Information technology | 59,070. | 54,458. | 1 612 | |
| 15 | Royalties | 3370700 | J4,430. | 4,612. | |
| 16 | Occupancy | 187,733. | 116,595. | 71 120 | |
| 17 | Travel | 324,263. | 290,743. | 71,138. | |
| 18 | Payments of travel or entertainment expenses | | 250,745. | 33,320. | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 279,461. | 278,866. | 595. | |
| 20 | Interest | 7,203. | 5,869. | 1,334. | |
| 21 | Payments to affiliates | | - / 5 5 5 | 1,334. | |
| 22 | Depreciation, depletion, and amortization | 87,619. | 61,843. | 25,776. | |
| 23 | Insurance | 90,959. | 82,695. | 8,264. | |
| | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| а | OUTSIDE SERVICES | 913,306. | 906 607 | | THE PROPERTY OF |
| b | DEVELOPMENT COSTS | 775,097. | 906,697. | 6,609. | 205 5 |
| | OPERATIONAL EXPENSES | 304,386. | 449,010. | 22 444 | 326,087. |
| | MAGAZINES | 135,991. | 270,975. 135,991. | 33,411. | |
| | All other expenses SEE SCH O | 318,737. | 315,881. | 2 050 | |
| | Total functional expenses. Add lines 1 through 24e | 7,155,030. | 5,778,371. | 2,856. | F10 255 |
| 26 | Joint costs. Complete this line only if the organization | , = = = , = = = . | 3,770,371. | 857,282. | 519,377. |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | 1 | | |
| 32010 | 01-23-12 | | | | Form 990 (2011) |
| | | | | | -com 2200 (2011) |

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Form 990 (2011)
Part X Balance Sheet

| 1.00 | aitA | Dalance Sheet | | | Y |
|-----------------------------|------|---|--|------------|--------------------|
| - | _ | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | 246,983 | 1 | 1,011,516 |
| | 2 | Savings and temporary cash investments | | 2 | 2,021,510 |
| | 3 | Pledges and grants receivable, net | | 3 | |
| | 4 | Accounts receivable, net | 255,905. | 4 | 327,500 |
| | 5 | Receivables from current and former officers, directors, trustees, key | | 118.30 | 3277300 |
| | | employees, and highest compensated employees. Complete Part II | | 15.3 | |
| | | of Schedule L | | 5 | |
| | 6 | Receivables from other disqualified persons (as defined under section | | p fa villa | NEWSCHOOL STREET |
| | | 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing | | | |
| | | employers and sponsoring organizations of section 501(c)(9) voluntary | | | |
| ø | İ | employees' beneficiary organizations (see instructions) | INVESTMENT OF THE PROPERTY OF THE PARTY OF T | 6 | |
| Assets | 7 | Notes and loans receivable, net | | 7 | |
| As | 8 | Inventories for sale or use | | 8 | |
| | 9 | Prepaid expenses and deferred charges | 83,480. | 9 | 94,772. |
| | 10a | Land, buildings, and equipment: cost or other | | 3 | 24,112 |
| | | basis. Complete Part VI of Schedule D 10a 568,296. | | | |
| | b | Less: accumulated depreciation 10b 346,955. | 233,951. | 10c | 221,341. |
| | 11 | Investments - publicly traded securities | 3,511,113. | 11 | 10,149,295. |
| | 12 | Investments - other securities. See Part IV, line 11 | -,011,110. | 12 | 10,149,293. |
| | 13 | Investments - program-related. See Part IV, line 11 | | 13 | |
| | 14 | Intangible assets | 3,014. | 14 | 3,014. |
| | 15 | Other assets. See Part IV, line 11 | 137,980. | 15 | 254,182. |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | 4,472,426. | 16 | 12,061,620. |
| | 17 | Accounts payable and accrued expenses | 368,665. | 17 | 200,959. |
| | 18 | Grants payable | 300,003. | 18 | 200,939. |
| | 19 | Deferred revenue | | 19 | |
| | 20 | Tax-exempt bond liabilities | | 20 | |
| es | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| Liabilities | 22 | Payables to current and former officers, directors, trustees, key employees, | | 21 | |
| iab | | highest compensated employees, and disqualified persons. Complete Part II | | | |
| _ | | of Schedule L | | 00 | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | 22 | |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third | | 24 | |
| | | parties, and other liabilities not included on lines 17-24). Complete Part X of | | | |
| | | Schedule D | 283,740. | 25 | 1,216,265. |
| | 26 | Total liabilities. Add lines 17 through 25 | 652,405. | 26 | 1,417,224. |
| | | Organizations that follow SFAS 117, check here X and complete | | 20 | 1,411,224. |
| es | | lines 27 through 29, and lines 33 and 34. | | | |
| au | 27 | Unrestricted net assets | 3,820,021. | 27 | 10,644,396. |
| Bal | 28 | Temporarily restricted net assets | | 28 | 20/011/000 |
| 힏 | 29 | Permanently restricted net assets | | 29 | |
| T. | | Organizations that do not follow SFAS 117, check here | | 20 | |
| Net Assets or Fund Balances | | complete lines 30 through 34. | | | |
| ets | 30 | Capital stock or trust principal, or current funds | | 30 | |
| Ass | 31 | Paid-in or capital surplus, or land, building, or equipment fund | | 31 | |
| et | 32 | Retained earnings, endowment, accumulated income, or other funds | | 32 | |
| 2 | 33 | Total net assets or fund balances | 3,820,021. | 33 | 10,644,396. |
| - 1 | | Total liabilities and net assets/fund balances | -,, | 00 | ~~, ~~~, ~~) 0 . |

Form **990** (2011)

| | CONTRIBUTOR AND CHOICED | 04- | T2788 | 49 | Pa | ge 12 |
|----|--|---------|--------|--------|--------------|--------------|
| Pa | rt XI Reconciliation of Net Assets | | | | | |
| | Check if Schedule O contains a response to any question in this Part XI | | | | | X |
| | | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 13, | 756 | 5,5 | 56. |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | | | 30. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | | | 26. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | | | | 21. |
| 5 | 5 Other changes in net assets or fund balances (explain in Schedule O)5 | | | | | 49. |
| 6 | 6 Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) 6 1 | | | | | 96. |
| Pa | rt XII Financial Statements and Reporting | | | | | |
| | Check if Schedule O contains a response to any question in this Part XII | | | | | X |
| | | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | 200 | li alia li | CHES |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | O. | | | | |
| 2a | | | | 2a | 10100000 | х |
| b | Were the organization's financial statements audited by an independent accountant? | | F | 2b | Х | |
| C | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | audit | ······ | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | · uaun, | | 2c | х | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sche | edule O | | -0 | i i i i i i | S OFFI |
| d | | d on a | | | | |
| | separate basis, consolidated basis, or both: | | | | | |
| | Separate basis X Consolidated basis Both consolidated and separate basis | | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin | ale Auc | lit | TOR DO | 0.7 10 10 10 | |
| | Act and OMB Circular A-133? | | | За | | х |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi | red aud | it | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits. | | : | 3b | | |
| | | | | | 90 % | 2011) |
| | | | | | 1- | / |

SCHEDULE A

(Form 990 or 990-EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number COMPASSION AND CHOICES 84-1328829 Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from X activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. **b** Type II c ___ Type III - Functionally integrated d Type III - Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). If the organization received a written determination from the IRS that it is a Type II, Type II, or Type III f supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, Yes the governing body of the supported organization? 11g(i) (ii) A family member of a person described in (i) above? 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) Provide the following information about the supported organization(s). h (iii) Type of (i) Name of supported (ii) EIN (iv) Is the organization (v) Did you notify the (vi) Is the (vii) Amount of organization organization in col. organization in col. (i) listed in your organization in col. (described on lines 1-9 (i) organized in the support governing document? (i) of your support? above or IRC section (see instructions)) Yes No Yes Yes LHA For Paperwork Reduction Act Notice, see the Instructions for Schedule A (Form 990 or 990-EZ) 2011

132021 01-24-12

Form 990 or 990-EZ.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| <u> 5e</u> | ction A. Public Support | | | | | | |
|------------|--|---------------------|-----------------------|----------------------|---|---|------------|
| Cal | endar year (or fiscal year beginning in) | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | ` ' | | (0/2011 | (i) rotar |
| | membership fees received. (Do not | | | | İ | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | - | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | 8 | | | |
| 4 | Total. Add lines 1 through 3 | | | | | 1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | |
| | ction B. Total Support | | | | | | |
| _ | ndar year (or fiscal year beginning in) | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (a) 2011 | (f) Total |
| | Amounts from line 4 | (d) 2007 | (6) 2000 | (6) 2009 | (u) 2010 | (e) 2011 | (f) Total |
| | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties | | | | | | |
| | and income from similar sources | | | | | | |
| 9 | Net income from unrelated business | | | | 1 | | |
| · | activities, whether or not the | 3 | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | / A 200-04-04 | | | |
| .0 | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part IV.) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | |
| | Gross receipts from related activities, | eta (see instructio | ana) | garanakha-warahas | | 40 | <u> </u> |
| | First five years. If the Form 990 is for | | | d fourth or fifth to | | | |
| .0 | organization, check this box and stop | | | | | | . . |
| Sec | tion C. Computation of Publi | c Support Per | rcentage | | | | |
| | Public support percentage for 2011 (lin | | | column (f)) | | 14 | 0/ |
| 15 | Public support percentage from 2010 | Schedule A Part | II line 14 | Oldifii (1)) | | 15 | % |
| 16a | 33 1/3% support test - 2011. If the or | roanization did no | t check the box o | n line 13 and line | 14 is 33 1/3% or r | | % |
| | stop here. The organization qualifies a | | | | | | |
| b | 33 1/3% support test - 2010. If the or | rganization did no | t check a box on I | ine 13 or 16a, and | line 15 is 33 1/39 | 6 or more check th | is hox |
| | and stop here. The organization qualif | | | | | | |
| 17a | 10% -facts-and-circumstances test | - 2011. If the ora: | anization did not o | heck a box on line | e 13, 16a or 16b | and line 14 is 10% | or more |
| | and if the organization meets the "fact | | | | | | |
| | meets the "facts-and-circumstances" t | | | | | | |
| | 10% -facts-and-circumstances test | | | | | | |
| | more, and if the organization meets the | | | | | | |
| | organization meets the "facts-and-circu | | | | | | |
| | Private foundation. If the organization | | | | | | |
| | | ora not offect a t | 70x 011 iii 10 10, 10 | a, 100, 17a, 01 17L | , CHECK WIIS DOX 8 | and see instructions | · |

Schedule A (Form 990 or 990-EZ) 2011

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ection A. Public Support | zelow, piedae com | piete r art ii.) | | | | |
|-----|--|---------------------------------------|-----------------------|----------------------|-----------------------|-----------------------|------------|
| Cal | endar year (or fiscal year beginning in) | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| | Gifts, grants, contributions, and | , , , , , , , , , , , , , , , , , , , | (2) 2000 | (0) 2000 | (u) 2010 | (e) 2011 | (f) Total |
| | membership fees received. (Do not include any "unusual grants.") | 3906043. | 5024619. | 4752793. | 7132595. | 13660880. | 34476930. |
| | Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | 1-5-87-11-11 | | | | | |
| | are not an unrelated trade or bus- iness under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | 3906043. | 5024619. | 4752793. | 7132595. | 13660880. | 34476930 |
| | Amounts included on lines 1, 2, and | | | | 7 2 2 2 3 3 4 | 13000000. | 344/0550. |
| | 3 received from disqualified persons | 49,914. | 55,240. | 74,700. | 87,135. | 92,600. | 359,589. |
| ŀ | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | 7 - 7 - 0 0 0 | 377233 | 32,000. | 0. |
| | Add lines 7a and 7b | 49,914. | 55,240. | 74,700. | 87,135. | 92,600. | 359,589. |
| | Public support (Subtract line 7c from line 6.) | | | 10.04.50.70.00.00.00 | 077133. | 32,000. | 34117341. |
| Se | ction B. Total Support | | | | CONTRACTOR CONTRACTOR | | 7411/741. |
| | endar year (or fiscal year beginning in) | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (a) 2011 | (6) Total |
| | Amounts from line 6 | 3906043. | 5024619. | 4752793. | 7132595 | (e) 2011 13660880. | (f) Total |
| | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | 35,767. | | 50,133. | 89,568. | | 269,625. |
| b | Unrelated business taxable income | | | | 05/0000 | | 205,025. |
| | (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| c | Add lines 10a and 10b | 35,767. | -10,503. | 50,133. | 89,568. | 104,660. | 269,625. |
| 11 | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | 33,737. | 10,303. | 30,133. | 09,500. | 104,000. | 209,025. |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) | | | | | | |
| 13 | Total support (Add lines 9, 10c, 11, and 12.) | 3941810. | 5014116. | 4802926. | 7222163. | 13765540. | 34746555. |
| 14 | First five years. If the Form 990 is for | the organization's | first, second, third | | | | |
| | check this box and stop here | | | | | | |
| Sec | tion C. Computation of Publi | c Support Per | centage | | | | |
| 15 | Public support percentage for 2011 (lin | ne 8, column (f) div | rided by line 13, co | olumn (f)) | | 15 | 98.19 % |
| 16 | Public support percentage from 2010 | Schedule A, Part II | II, line 15 | | | 16 | 97.83 % |
| Sec | tion D. Computation of Inves | tment Income | Percentage | | | | 70 |
| 17 | Investment income percentage for 201 | 11 (line 10c, colum | n (f) divided by line | 13, column (f)) | | 17 | .78 % |
| 18 | Investment income percentage from 2 | 010 Schedule A, P | art III, line 17 | | | 18 | .95 % |
| l9a | 33 1/3% support tests - 2011. If the o | organization did no | t check the box o | n line 14, and line | 15 is more than 33 | | |
| | more than 33 1/3%, check this box an | d stop here. The c | organization qualif | es as a publicly su | upported organiza | tion | ▼ X |
| U | 33 1/3% support tests - 2010. If the cline 18 is not more than 33 1/3%, characteristics | nyanization did no | cneck a box on I | ine 14 or line 19a, | and line 16 is mor | e than 33 1/3%, a | nd |
| | line 18 is not more than 33 1/3%, chec Private foundation. If the organization | | | | | | |

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

Name of the organization Employer identification number COMPASSION AND CHOICES 84-1328829 Organization type (check one): Filers of: Section: X 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** X For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year. Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF),

but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

| • Section 501(c)(4), (5), or (6) organiz | zations: Complete Part III. | | | rax, tileli |
|---|--|---|---|---|
| Name of organization | CTON AND GUOTGE | | Em | ployer identification number |
| Part I-A Complete if the o | SION AND CHOICES | | | 84-1328829 |
| Complete if the 0 | rganization is exempt und | der section 501(| c) or is a section 527 | organization. |
| 1 Provide a description of the organ2 Political expenditures3 Volunteer hours | | | • | \$ |
| Part I-B Complete if the or | rganization is exempt und | ler section 501/ | 01/21 | |
| 1 Enter the amount of any excise ta | x incurred by the organization und | der section 1055 | c)(o). | A |
| 2 Enter the amount of any excise ta | X incurred by organization manage | ers under section 40 | 55 | \$ |
| 3 If the organization incurred a secti | ion 4955 tax, did it file Form 4720 | for this year? | | * |
| 4a Was a correction made? | 4720 | Tor triis year: | | Yes No |
| | | | | |
| Part I-C Complete if the or | ganization is exempt und | er section 501(| c), except section 50° | 1(c)(3). |
| Enter the amount directly expende | ed by the filing organization for se | ction 527 exempt fur | action activities | \$ |
| 2 Enter the amount of the filing orga | nization's funds contributed to ot | her organizations for | section 527 | Ψ |
| exempt function activities | | | | \$ |
| 3 Total exempt function expenditure | s. Add lines 1 and 2. Enter here a | nd on Form 1120-PC | DL, | • |
| line 17b | | | • | \$ |
| 4 Did the filing organization file Form | 1120-POL for this year? | | | Ves No |
| made payments. For each organization contributions received that were period political action committee (PAC). If | mployer identification number (EII ation listed, enter the amount paid romptly and directly delivered to a | N) of all section 527 p I from the filing organ I separate political on | political organizations to wh nization's funds. Also enter t reanization, such as a separ | ich the filing organization |
| (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds. If none, enter -0- | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0 |
| | | | | |
| | | | | |
| | | | | |
| For Paperwork Reduction Act Notice, | see the Instructions for Form O | 30 or 990-F7 | Sahadi I O | (Form 990 or 990-FZ) 2011 |

LHA 132041 01-27-12 Schedule C (Form 990 or 990-EZ) 2011

40,272.

92,077.

39,200.

66,738.

195,000.

90,914.

Schedule C (Form 990 or 990-EZ) 2011

11,000.

126,938.

c Total lobbying expenditures

 Grassroots ceiling amount (150% of line 2d, column (e))

d Grassroots nontaxable amount

f Grassroots lobbying expenditures

285,472.

376,667.

565,001.

Schedule C (Form 990 or 990-EZ) 2011 COMPASSION AND CHOICES 84-132882 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| tion 501(c | 01(c)(5), or s | or section Yes 1 2 | mount |
|---|-------------------------------|----------------------|--|
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | S. A. S. |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | E. Setting |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | 4. m/1.p2 |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | English Rossin |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | 15 aug. |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | A. Petr |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 1 2 3 01(c)(5), or s | Yes | |
| tion 501(c | 01(c)(5), or s | 1 2 | |
| tion 501(c | 01(c)(5), or s | 1 2 | I |
| tion 501(c | 01(c)(5), or s | 2 | + |
| tion 501(c d "No" O | 3 01(c)(5), or s | 3 | +- |
| tion 501(d ed "No" O | 01(c)(5), or s | or section | +- |
| | | ГЛТ | |
| • | 1 | 1 | |
| ticai | | | |
| | and the | ALCON . | |
| | <u>2a</u> | | |
| | <u>2b</u> | _2b | |
| *************************************** | | 428 | |
| | 2c | 2c | |
| | 2c 3 | | |
| xcess | 3 | | |
| political | al 3 | 3 | |
| | 3 | 3 | |
| tical | | | 2a 2b 2c |

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990. ► See separate instructions.

2011
Open to Public Inspection

Name of the organization

COMPASSION AND CHOICES

Employer identification number 84-1328829

| Pa | rt I Organizations Maintaining Donor Advise | ed Funds or Other Similar Funds | or Acc | ounts. Complete if the |
|-------------|--|--|---------------|----------------------------------|
| | organization answered "Yes" to Form 990, Part IV, line | e 6. | | oomplete ii iilo |
| | | (a) Donor advised funds | (b) Fu | unds and other accounts |
| 1 | Total number at end of year | | | |
| 2 | Aggregate contributions to (during year) | | | CT ME ALL OFFI |
| 3 | Aggregate grants from (during year) | | | |
| 4 | Aggregate value at end of year | | | |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor advise | ed funds | |
| | are the organization's property, subject to the organization's | exclusive legal control? | | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor a | dvisors in writing that grant funds can be | used only | |
| | for charitable purposes and not for the benefit of the donor of | or donor advisor, or for any other purpose | conferring | |
| | impermissible private benefit? | | | Yes No |
| Pa | Conservation Easements. Complete if the org | ganization answered "Yes" to Form 990, P. | art IV, line | 7. |
| 1 | Purpose(s) of conservation easements held by the organization | | | |
| | Preservation of land for public use (e.g., recreation or e | | | |
| | Protection of natural habitat | Preservation of a certi | fied histori | c structure |
| | Preservation of open space | | | |
| 2 | Complete lines 2a through 2d if the organization held a qualif | ied conservation contribution in the form of | of a conser | vation easement on the last |
| | day of the tax year. | | | - |
| | | | | Held at the End of the Tax Year |
| a | Total number of conservation easements | | 2a | |
| b | , | | 2b | |
| С. | Number of conservation easements on a certified historic stru | ucture included in (a) | 2c | |
| d | Number of conservation easements included in (c) acquired a | | | |
| 12 | listed in the National Register | | 2d | |
| 3 | Number of conservation easements modified, transferred, release | eased, extinguished, or terminated by the | organizatio | on during the tax |
| 4 | year | 4 2 12 W 18 | | |
| 4 5 | Number of states where property subject to conservation eas | | | |
| 5 | Does the organization have a written policy regarding the per | | | |
| 6 | violations, and enforcement of the conservation easements it | | | Yes No |
| 7 | Staff and volunteer hours devoted to monitoring, inspecting, in | and enforcing conservation easements du | iring the ye | ar ▶ |
| 8 | Amount of expenses incurred in monitoring, inspecting, and e | enforcing conservation easements during t | the year | \$ |
| Ü | Does each conservation easement reported on line 2(d) above | | | |
| 9 | and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation | | | Yes No |
| Ŭ | | | | |
| | include, if applicable, the text of the footnote to the organizati conservation easements. | ion's inancial statements that describes ti | ne organiza | ation's accounting for |
| Pai | till Organizations Maintaining Collections of | Art Historical Treasures or Ot | har Simi | lar Accoto |
| | Complete if the organization answered "Yes" to Form 9 | | nei onn | iai Assets. |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC | | ont and be | Inner about 1997 |
| - | historical treasures, or other similar assets held for public exh | ibition education or research in furtheren | ent and ba | ance sneet works of art, |
| | the text of the footnote to its financial statements that describ | | ce or publi | c service, provide, in Part XIV, |
| b | If the organization elected, as permitted under SFAS 116 (ASC | | and balance | |
| 1550 | treasures, or other similar assets held for public exhibition, ed | ucation or research in furtherance of public | lio convice | provide the following areas and |
| | relating to these items: | doction, or research in fartherance of publi | iic service, | provide the following amounts |
| | (i) Revenues included in Form 990, Part VIII, line 1 | | | ¢ |
| | (ii) Assets included in Form 990, Part X | | | ψ |
| 2 | If the organization received or held works of art, historical trea | sures or other similar assets for financial | P | φ |
| | the following amounts required to be reported under SFAS 11 | | gain, provi | Je Je |
| а | Revenues included in Form 990, Part VIII, line 1 | | | ¢ |
| b | Assets included in Form 990, Part X | | | \$ |
| | | | | Ψ |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 132051 01-23-12

Schedule D (Form 990) 2011

221,341. Schedule D (Form 990) 2011

25,233.

196,108.

1,371.

345,584.

26,604.

541,692.

c Leasehold improvements

d Equipment

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

| Part VII Investments - Other Securities. | See Form 990, Part X, I | ine 12. | | 1320023 Page |
|--|--|---|--|--|
| (a) Description of security or category (including name of security) | (b) Book value | (c |) Method of valua r end-of-year mar | |
| (1) Financial derivatives | | | | |
| (2) Closely-held equity interests | | | | |
| (3) Other | | | | |
| (A) | | | | |
| (B) | The state of the s | | | |
| (C) | | | | |
| (D) | | | | |
| (E) | | | | |
| (F) | | | | 100 Bio 100 Bi |
| (G) | | | | |
| (H) | | | | |
| (I) | | | | |
| Total. (Col (b) must equal Form 990, Part X, col (B) line 12.) | <u> </u> | | | |
| Part VIII Investments - Program Related. | See Form 990, Part X, | | | |
| (a) Description of investment type | (b) Book value | | Method of valua r end-of-year marl | |
| (1) | | | | SAN AND BOX |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| <u>(7)</u> | | | | |
| (8) | | | | |
| (9) (10) | | | · · · · · · · · · · · · · · · · · · · | |
| Total. (Col (b) must equal Form 990, Part X, col (B) line 13.) | | TESTS CONTRACTOR SOCIALISMO CONTRA | | |
| Part IX Other Assets. See Form 990, Part X, lir | - 15 | | | |
| | a) Description | | | #ND-1-1 |
| (1) | a) Description | | | (b) Book value |
| (2) | 100 Mg 100 C | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | - | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| (10) | | | | |
| Total. (Column (b) must equal Form 990, Part X, col (B) lii | ne 15.) | | | |
| Part X Other Liabilities. See Form 990, Part > | K, line 25. | | | |
| 1. (a) Description of liability | | (b) Book value | | |
| (1) Federal income taxes | | | | |
| (2) GIFT ANNUITY PAYMENTS PA | YABLE | 297,954. | | |
| (3) CAPITAL LEASE OBLIGATION | | 65,063. | | |
| (4) DEFERRED REVENUE | | 500,000. | | |
| (5) ACCRUED EXPENSES | 177 W | 43,186. | | |
| (6) ACCRUED PAYROLL AND VACA | TION | 310,062. | | |
| (7) | | | | |
| (8) | | 1710 CO | | |
| (9) | | | | |
| (10) | | | | |
| (11) | | | | |
| otal. (Column (b) must equal Form 990, Part X, col (B) lin | ne 25.) | 1,216,265. | | |
| FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote. FIN 48 (ASC 740). | to trie organization's financial's | tatements that reports the organization | s liability for uncertain | ax positions under |

MODIFICATION OF THE OVERALL FINANCIAL STATEMENTS OF THE ORGANIZATIONS AS

OF AND FOR THE YEAR ENDED JUNE 30, 2012. AS THE ORGANIZATIONS ARE

QUALIFIED AS NONPROFIT ORGANIZATIONS UNDER THE INTERNAL REVENUE CODE, ANY

INCOME TAX POSITION WOULD BE PRIMARILY RELATED TO UNRELATED BUSINESS

ACTIVITIES OUTSIDE THE CORE MISSION OF THE ORGANIZATIONS. BASED ON PRIOR

EXAMINATIONS OF CONTRACTUAL ARRANGEMENTS OF THE ORGANIZATIONS AND

Schedule D (Form 990) 2011

SCHEDULE G

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

OMB No. 1545-0047

Open To Public

Name of the organization

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Inspection Employer identification number 84-1328829

| | SION AND CHOICES | | | | 84-1328 | 3829 |
|--|--|---|--|---|--|---|
| required to complete this pa | | | | | | Z filers are not |
| Indicate whether the organization rate in a | e Solicit f Solicit g Special or oral agreement with any individual Part VII) or entity in connection with dividuals or entities (fundraisers) pur | ation of ation of al fundra al (inclu profess | non-g gover aising ding c | government grants rnment grants events officers, directors, tru fundraising services' | istees or | s No be |
| (i) Name and address of individual or entity (fundraiser) | (ii) Activity | (iii) fundi have c or cor contrib | Did raiser ustody itrol of utions? | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser listed in col. (i) | (vi) Amount paid to (or retained by) organization |
| EIDELON - 15 MAIDEN LANE, STE 1401, NEW YORK, NY 10038 | MAIL, INTERNET AND EMAIL | Yes | No | | land the second | |
| DONOR SERVICES GROUP, LLC - | SOLICITATION | | Х | 1,166,029. | 138,400. | 1,027,629 |
| 6715 SUNSET BLVD, LOS | PHONE SOLICITATION | | х | 56,127. | 42,450. | 13,677 |
| | | | | | | |
| | L | 11 | | | | |
| 3 List all states in which the organization or licensing. AL, AZ, AK, AR, CA, CO, CT, NC, ND, OH, OK, OR, PA, RI, | DC,FL,GA,HI,IL,KS, | contribu | | | | |
| LHA Paperwork Reduction Act Notice, | see the Instructions for Form 990 | or 990- | EZ. | | Schedule G (Form | 990 or 990-EZ) 2011 |

132081 01-23-12

SEE PART IV FOR CONTINUATIONS

Schedule G (Form 990 or 990-EZ) 2011

Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other events (d) Total events NONE (add col. (a) through DIRECT MAIL col. (c)) (event type) (event type) (total number) Revenue 1 Gross receipts 1,222,156. 1,222,156. Less: Charitable contributions 1,041,306. 1,041,306. 3 Gross income (line 1 minus line 2) 180,850. 180,850. 4 Cash prizes 5 Noncash prizes Direct Expenses 6 Rent/facility costs 7 Food and beverages 8 Entertainment Other direct expenses 180,850. 180,850. 10 Direct expense summary. Add lines 4 through 9 in column (d) 180,850 11 Net income summary. Combine line 3, column (d), and line 10 Part III | Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col. (a) through col. (c)) Gross revenue 2 Cash prizes Expenses 3 Noncash prizes 4 Rent/facility costs 5 Other direct expenses Yes Yes 6 Volunteer labor No No 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Combine line 1, column d, and line 7 9 Enter the state(s) in which the organization operates gaming activities: a Is the organization licensed to operate gaming activities in each of these states? **b** If "No," explain: 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? b If "Yes," explain:

132082 01-23-12

Schedule G (Form 990 or 990-EZ) 2011

| Schedule G (Form 990 or 990-EZ) 2011 COMPASSION AND | CHOICES | 84-1328829 _{Page 3} |
|---|--|--|
| 11 Does the organization operate gaming activities with nonmember | rs? | Yes No |
| 12 Is the organization a grantor, beneficiary or trustee of a trust or a | member of a partnership or other entity formed | |
| to administer charitable gaming? | | Yes No |
| 13 Indicate the percentage of gaming activity operated in: | | |
| a The organization's facility | | 13a 9 |
| b An outside facility | | 13b 9 |
| 14 Enter the name and address of the person who prepares the org | | |
| Name > | | |
| Address > | | |
| 15a Does the organization have a contract with a third party from who | | |
| b If "Yes," enter the amount of gaming revenue received by the org | ganization > \$ and the amou | nt |
| of gaming revenue retained by the third party > \$ | | |
| c If "Yes," enter name and address of the third party: | | |
| | | |
| Name | | - |
| Address | | |
| 16 Gaming manager information: | | |
| Name | | |
| Gaming manager compensation > \$ | | |
| | | |
| Description of services provided | | |
| | | |
| Si Na Cartingto III de Labora de la Cartina | | Paragon Duragonal Mechanical Company of |
| Director/officer Employee | Independent contractor | |
| 17 Mandatory distributions: | | |
| a Is the organization required under state law to make charitable di | stributions from the gaming proceeds to | 4 |
| retain the state gaming license? | | Yes No |
| b Enter the amount of distributions required under state law to be o | listributed to other exempt organizations or spent in | the |
| organization's own exempt activities during the tax year > \$ | 2° 58°2 59 | |
| Part IV Supplemental Information. Complete this part to provide | de the explanations required by Part I, line 2b, colum | nns (iii) and (v), and Part III, |
| lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Al | so complete this part to provide any additional infor | mation (see instructions). |
| | | |
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SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

COMPASSION AND CHOICES

Questions Regarding Compensation

Employer identification number 84-1328829

| | | | Yes | No |
|------------|---|------------------|--|---------|
| 1 a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 99 | 90, | 1000 | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | |
| | First-class or charter travel Housing allowance or residence for persona | | | |
| | Travel for companions Payments for business use of personal residues. | dence | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| | Discretionary spending account Personal services (e.g., maid, chauffeur, che | ∍f) | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | 4110000 |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, direct | tors | | |
| | trustees, and the CEO/Executive Director, regarding the items checked in line 1a? | 2 | | |
| | | in the second | 178249 | 98(38) |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization | on's | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization | ı to | | |
| | establish compensation of the CEO/Executive Director. Explain in Part III. | | | |
| | Compensation committee Written employment contract | | | |
| | Independent compensation consultant X Compensation survey or study | | | |
| | Form 990 of other organizations X Approval by the board or compensation compensation. | nmittee | | |
| | | | | |
| 4 | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing | | | |
| | organization or a related organization: | | | |
| а | Receive a severance payment or change-of-control payment? | 4a | Projection in the | X |
| b | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | | X |
| C | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | X |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| | Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. | | | |
| 5 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the revenues of: | | | |
| а | The organization? | 5a | terraponi o | X |
| b | Any related organization? | 5b | | X |
| | If "Yes" to line 5a or 5b, describe in Part III. | 2000 | | |
| 6 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the net earnings of: | | | |
| а | The organization? | 6a | nuscran e | X |
| b | Any related organization? | 6b | _ | X |
| | if "Yes" to line 6a or 6b, describe in Part III. | | | Janes . |
| 7 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments | alterates a | DESCRIPTION OF THE PARTY OF THE | |
| | not described in lines 5 and 6? If "Yes," describe in Part III | 7 | | X |
| 8 | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | | |
| | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | 8 | | X |
| 9 | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in | | | |
| | Regulations section 53.4958-6(c)? | 9 | | |
| LHA | For Paperwork Reduction Act Notice, see the Instructions for Form 990. | Schedule J (Form | 990) 2 | 011 |

Schedule J (Form 990) 2011

Schedule J (Form 990) 2011 COMPASSION AND CHOICES 84–1328829

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of W | W-2 and/or 1099-MI | -2 and/or 1099-MISC compensation | (0) | Q) | (E) | (£) |
|--------------------|----------|--------------------------|-------------------------------------|-------------------------------------|--|------------------------|--------------------------------|---|
| (A) Name | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | Retirement and other deferred compensation | Nontaxable benefits | Total of columns (B)(i)-(D) | Compensation reported as deferred in prior Form 990 |
| BARBARA COOMBG TEE | € ! | 193,58 | | 0 | 9,705. | 8,055. | 211,34 | 0 |
| COMMON 4 | | 152.058. | | 0 | .0 7 | 0.000 | | 0. |
| 2 MARCIA CAMPBELL | <u> </u> | | | 0 | 0.00 | 0,200 | . 506, 101 | |
| | € | 138,02 | 0 | 0 | 6,905. | 8,222. | 153,15 | |
| 3 KEN WILLIAMS | ≘ | 0. | 0 | 0 | 0 | 0 | | 0 |
| | Ξ | | | | | | | |
| 4 | ≘ | | | | | | | |
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Schedule J (Form 990) 2011

SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ)

Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

COMPASSION AND CHOICES

Employer identification number 84-1328829

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

OPERATE A NATIONWIDE PROGRAM HELPING OUR CONSTITUENTS ENSURE THAT THEIR
ADVANCE HEALTHCARE DIRECTIVES ARE FOLLOWED AND THAT THEIR PAIN IS
ADEQUATELY TREATED.

EXPENSES \$ 405,764. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

FORM 990, PART VI, SECTION B, LINE 11: THE ORGANIZATION'S CHIEF FINANCIAL OFFICER TRANSMITS THE ORGANIZATION'S FORM 990 TO THE BOARD OF DIRECTORS FOR REVIEW BY EACH MEMBER OF THE BOARD. ANY COMMENTS ARE CIRCULATED TO THE ENTIRE BOARD AND THE FINAL VERSION WITH REVISIONS (IF ANY) IS PROVIDED TO ALL BOARD MEMBERS BEFORE FILING.

FORM 990, PART VI, SECTION B, LINE 12C: THE ORGANIZATION'S CONFLICT OF INTEREST POLICY IS SELF-MONITORED BY THE INDIVIDUAL BOARD MEMBERS.

FORM 990, PART VI, SECTION B, LINE 15: THE ORGANIZATION'S BOARD OF

DIRECTORS DETERMINES THE EXECUTIVE DIRECTOR'S SALARY BY LOOKING AT

COMPARABLE DATA AND BY RESEARCHING WITH OUTSIDE SOURCES. THE EXECUTIVE

DIRECTOR DETERMINES THE CHIEF FINANCIAL OFFICER'S SALARY BY DOING MARKET

RESEARCH.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:

AL,AK,AZ,AR,CA,CO,CT,DC,FL,GA,HI,IL,ME,MD,MA,MI,MN,MS,ND,NM,NJ,NY,NH,NC,OH

OK,OR,PA,RI,SC,TN,UT,VI,WA,WI,WV,KS,KY,LA

FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION'S FINANCIAL

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Schedule O (Form 990 or 990-EZ) (2011)

| Scriedule O (Form 990 of 990-Ez) (2011) | Page 2 |
|---|---|
| Name of the organization COMPASSION AND CHOICES | Employer identification number 84-1328829 |
| STATEMENTS, GOVERNING DOCUMENTS, FORM 1023 AND FORM 990 A | ARE AVAILABLE UPON |
| REQUEST AND ON THE ORGANIZATION'S WEBSITE. | |
| | |
| FORM 990, PART IX, LINE 24E, ALL OTHER FUNCTIONAL EXPENSE | ES: |
| GRANT LESS THAN \$5,000: | |
| PROGRAM SERVICE EXPENSES | 72,487. |
| MANAGEMENT AND GENERAL EXPENSES | 0. |
| FUNDRAISING EXPENSES | 0. |
| TOTAL EXPENSES | 72,487. |
| | |
| PRINTING: | |
| PROGRAM SERVICE EXPENSES | 68,722. |
| MANAGEMENT AND GENERAL EXPENSES | 72. |
| FUNDRAISING EXPENSES | 0. |
| TOTAL EXPENSES | 68,794. |
| | |
| DUES AND SUBSCRIPTIONS: | |
| PROGRAM SERVICE EXPENSES | 55,441. |
| MANAGEMENT AND GENERAL EXPENSES | 441. |
| FUNDRAISING EXPENSES | 0. |
| TOTAL EXPENSES | 55,882. |
| | |
| LOCAL GROUPS: | |
| PROGRAM SERVICE EXPENSES | 32,346. |
| MANAGEMENT AND GENERAL EXPENSES | 0. |
| FUNDRAISING EXPENSES | 0. |
| TOTAL EXPENSES | 32,346. |
| | |

| Schedule O (Form 990 or 990-EZ) (2011) | Page 2 |
|--|---|
| Name of the organization COMPASSION AND CHOICE | Employer identification number 84-1328829 |
| MERCHANT BANK FEES: | |
| PROGRAM SERVICE EXPENSES | 30,591. |
| MANAGEMENT AND GENERAL EXPENSES | -99. |
| FUNDRAISING EXPENSES | 0. |
| TOTAL EXPENSES | 30,492. |
| REGISTRATION & FILING FEES: | |
| PROGRAM SERVICE EXPENSES | 22,128. |
| MANAGEMENT AND GENERAL EXPENSES | 501. |
| FUNDRAISING EXPENSES | 0. |
| TOTAL EXPENSES | 22,629. |
| | |
| STAFF DEVELOPMENT: | |
| PROGRAM SERVICE EXPENSES | 14,041. |
| MANAGEMENT AND GENERAL EXPENSES | 1,624. |
| FUNDRAISING EXPENSES | 0. |
| TOTAL EXPENSES | 15,665. |
| | |
| MEMBERSHIPS: | |
| PROGRAM SERVICE EXPENSES | 13,275. |
| MANAGEMENT AND GENERAL EXPENSES | 317. |
| FUNDRAISING EXPENSES | 0. |
| TOTAL EXPENSES | 13,592. |
| | |
| RELATED ORAGNIZATIONS: | |
| PROGRAM SERVICE EXPENSES | 6,850. |
| MANAGEMENT AND GENERAL EXPENSES | 0. |
| FUNDRAISING EXPENSES | 0. |
| 132212 01-23-12 | Schedule O (Form 990 or 990-EZ) (2011) |

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990.

2011 Open to Public Inspection

Direct controlling entity

End-of-year assets (e)

Total income Ð

> Legal domicile (state or foreign country)

Primary activity

Name, address, and EIN of disregarded entity

Parti

OMB No. 1545-0047

Name of the organization Department of the Treasury Internal Revenue Service

Employer identification number 84-1328829

Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) COMPASSION AND CHOICES

| Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) | tions (Complete if the organization a | inswered "Yes" to Form 990, | Part IV, line 34 be | cause it had one or | more related tax-exem | трt | |
|---|--|-----------------------------|---------------------|---------------------|-----------------------|----------------|-----------------|
| (a) | (q) | (၁) | (p) | (e) | (£) | (6) | |
| Name, address, and EIN | Primary activity | Legal domicile (state or | Exempt Code | Public charity | Direct controlling | Section 512(b) | 2(b)(13) led |
| of related organization | | foreign country) | section | status (if section | entity | entity? | 5 |
| | | | | 501(c)(3)) | | Yes | N _o |
| COMPASSION AND CHOICES EDUCATION AND SERVICE TO EDUCATE, | TO EDUCATE, SUPPORT, AND | | | | | | |
| FUND - 91-1592328, P.O. BOX 101810, DENVER, P | ADVOCATE FOR PATIENT | | | | | | |
| | RIGHTS AT THE END OF LIFE. DREGON | | 501(C)(3) | 509(A)(2) | | | × |
| COMPASSION AND CHOICES ACTION NETWORK FKA | TO EDUCATE, SUPPORT, AND | | | | | | |
| END-OF-LIFE CHOICES - 84-1328830, P.O. BOX | ADVOCATE FOR PATIENT | | | | | | |
| 101810, DENVER, CO 80250 | RIGHTS AT THE END OF LIFE. | COLORADO | 501(C)(4) | | | | × |
| | | | | | | | |
| | | | | | | | |
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For Paperwork Reduction Act Notice, see the Instructions for Form 990.

132161 01-23-12 LHA

Schedule R (Form 990) 2011

84-1328829

Page 2

Schedule R (Form 990) 2011 COMPASSION AND CHOICES

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

| (a) |) (q) | (0) | (p) | (e) | £ | (a) | (2) | | 9 | (8) |
|---|---|---|--------------------------------|--|-------------------------------|---|---------------------------------|--|----------|--|
| Name, address, and EIN of related organization | Primary activity | Legal domicile (state or foreign country) | trolling y | Predominant income (related, unrelated, excluded from tax under sections 512-514) | Share | of Jear Is | tion- lons? | Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | | General or Percentage managing ownership |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) | ganizations Taxable a orporation or trust durin | s a Corport g the tax | oration or Trust (Coryear.) | nplete if the organizat | ion answered "Yes" | to Form 990, Par | t IV, line 34 b | ecause it had o | ne or mo | re related |
| (a) Name, address, and EIN of related organization | NI: | | (b) Primary activity | (c) Ity Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total income | (g) cotal Share of end-of-year assets | | (h) Percentage ownership |
| | | | | | | | APE SEA | | | |

| (F) | <u>u</u> 0 | | | | | | | | |
|-----|--|------|---|--|--------|--|--|--|---------|
| (6) | Share of end-of-year assets | | | | 2.1155 | | | | 3.59 |
| (±) | Shar in | | | | | | | | DE POST |
| (e) | Type of entity (C corp, S corp, or trust) | Alam | | | | | | | |
| (p) | Legal domicile Direct controlling Type of entity (C corp., S corp., country) | | | | | | | | |
| (0) | Legal domicile (state or foreign country) | | | | | | | | |
| (q) | Primary activity | | | | | | | | |
| (a) | Name, address, and EIN of related organization | | TO THE REPORT OF THE PROPERTY | | | | | | |

Schedule R (Form 990) 2011

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | | | | Yes | 8 |
|--|----------------------------------|-----------------------------|---|---------|---------|-----|
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | rs with one or more re | elated organizations listed | in Parts II-IV? | | | |
| a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity | | | | 1a | _ | × |
| b Gift, grant, or capital contribution to related organization(s) | | | | 1b | | × |
| c Gift, grant, or capital contribution from related organization(s) | | | | 10 | | × |
| d Loans or loan guarantees to or for related organization(s) | | | | 19 | | × |
| e Loans or loan guarantees by related organization(s) | | | | 16 | | × |
| | | | | | | |
| f Sale of assets to related organization(s) | | | | # | | × |
| g Purchase of assets from related organization(s) | | | | 19 | | × |
| Exchange of assets with related organization(s) | | | | ŧ | | × |
| i Lease of facilities, equipment, or other assets to related organization(s) | | | | 11 | | × |
| | | | | | | |
| j Lease of facilities, equipment, or other assets from related organization(s) | | | | F | _ | × |
| k Performance of services or membership or fundraising solicitations for related organization(s) | anization(s) | | | + | | × |
| Performance of services or membership or fundraising solicitations | anization(s) | | | = | | × |
| m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | tion(s) | | | TH. | × | |
| n Sharing of paid employees with related organization(s) | | | | 무 | X | |
| | | | | | | |
| o Reimbursement paid to related organization(s) for expenses | | | | 10 | | × |
| p Reimbursement paid by related organization(s) for expenses | | | | 9 | | × |
| | | | | | | |
| Qther transfer of cash or property to related organization(s) | | | | 19 | | × |
| r Other transfer of cash or property from related organization(s) | | | | + | | × |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. | who must complete t | nis line, including covered | relationships and transaction thresholds. | | | |
| (a) Name of other organization | (b) Transaction type (a-r) | (c) Amount involved | (d) Method of determining amount involved | | | |
| (1) COMPASSION AND CHOICES ACTION NETWORK | М | 3,807. | OFFICE SPACE ALLOCATION | | | 1 |
| (2) COMPASSION AND CHOICES ACTION NETWORK | N | 58,890. | TIME CARDS | | | 1 |
| (3) | | | | | | |
| (4) | | | | | | |
| (5) | | | | | | |
| (9) | | | | | | |
| 132163 01-23-12 | 39 | | Schedule R (Form 990) 2011 | R (Form | 990) 2(| 110 |

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Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (e) Areall Share of Share of Dispropor- | (Teldred, ull Blatted, soute) total end-of-year excluded from tax angs: 2 income assets | | | | |
|---|---|--|--|--|--|
| (b) Primary activity Legs | (state | | | | |